



22/02/2022

PROPOSAL


Subject: 5 days Entrepreneurship Development Training programme organised by UNDP,SAP Labs and Seventh Sense

The Entrepreneurship development and Innovation cell, AJIET is organizing a 5 days Entrepreneurship Development Training programme from 18th to 22nd April 2022 on "**Entrepreneurship Development Training programme**". The objective of the series is to empower youth and women for future employability skills.

Mapping to Program Outcomes (PO's)

- The talk is relevant to **PO6, PO7, PO10, PO11 and PO12**
- **PO6:** Apply reasoning informed by the contextual knowledge to assess societal, health, safety, legal and cultural issues and the consequent responsibilities relevant to the professional engineering practice
- **PO7:** Understand the impact of the professional engineering solutions in the societal and environmental contexts, and demonstrate the knowledge of, and need for sustainable development.
- **PO10: Communication:** Communicate effectively on complex engineering activities with the engineering community and with society at large, such as, being able to comprehend and write effective reports and design documentation, make effective presentations, and give and receive clear instructions.
- **PO11:** Demonstrate knowledge and understanding of the engineering and management principles and apply these to ones own work, as a member and leader in a team, to manage projects and in multidisciplinary environments.
- **PO12: Life-long Learning:** Recognize the need for and have the preparation and ability to engage in independent and life- long learning in the broadest context of technological change.

Target audience: Students


HOD


Principal

email: dean@ajiet.edu.in

Principal
A.J. Institute of Engineering & Technology
Mangaluru - 575 006



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Ref.No:AJIET/DA/2022-23/C-09

Date:05/04/2022

CIRCULAR

The Entrepreneurship development and Innovation cell is conducting a 5 days Entrepreneurship Development Training programme from 18th to 22nd April 2022 on "**Entrepreneurship Development Training programme**" which is open to 3rd year and final year students of all branches. Interested students can register their names with Mrs.Aruna Kumari, Assistant Professor, Dept of ISE by 22-03-2022.


Faculty Coordinator


HOD


Principal

Principal
A.J. Institute of Engineering & Technology
Mangaluru - 575 096

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KOTTARA CHOWKI, MANGALURU



" 5 DAYS UNDP ENTREPRENEURSHIP TRAINING PROGRAMME "

Date: 18th-22nd April 2022

**Organised by: Entrepreneurship development and Innovation cell
AJIET and institute Innovation council**

Target Audience: 3rd year and final year

**Event Co-ordinator
Mrs.Aruna Kumari**

**Dr.Shantharama Rai C
Principal**

**Dr.Antony P J
Vice principal & HOD,CSE**

**Dr.Suresha D
HOD,ISE**

Our Patrons

**Dr.A.J. Shetty
President,LMET**

**Mrs.Sharadha J Shetty
Director,LMET**

**Mr. Prashanth Shetty
Vice President,LMET**

**Mrs.Ashritha P Shetty
Director,LMET**

**Dr. Prashanth Marla K
Director,LMET**

**Dr.Amitha P Marla
Director,LMET**

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NAME OF THE EVENT	5 Days UNDP Entrepreneurship Development Training Programme from 18th April, 2022 to 22nd April, 2022.
ORGANISED BY	Entrepreneurship Development and Innovation Cell, AJIET and Insitute Innovation Council , Mangaluru
DATE	18th April, 2022 to 22nd April, 2022
Name & details of Organizer	United Nations Development Programme (UNDP) and SAP Labs and Seventh Sense People Development Solutions Pvt. Ltd

Description About event

United Nations Development Programme (UNDP) has collaborated with SAP Labs India and United Nations Volunteers (UNV) for a multi-year partnership, to empower youth and women for future employability skills and entrepreneurship across the four districts of Karnataka - Bengaluru Rural, Dakshina Kannada, Raichur, Ramanagara.

The objective of this workshop was to train the students to become future entrepreneurs.

A brief report of the workshop is attached

Students Attended	57
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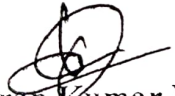
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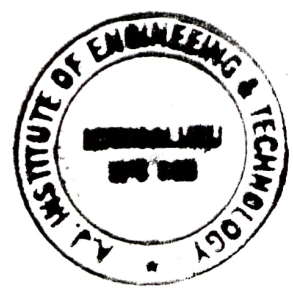
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Photos of the workshop




Kiran Kumar VG
Convener
EDI Cell AJIET




Dr. Shantharama Rai C
Principal
AJIET

Dr. SHANTHARAMA RAI C.,
B.E., M.Tech., Ph.D., MISTE, MISLE
PRINCIPAL
A.J. INSTITUTE OF ENGINEERING & TECHNOLOGY
MANGALURU - 575 006


Principal
A.J. Institute of Engineering & Technology
Mangaluru - 575 006



Certificate of Completion

This Certificate is presented to

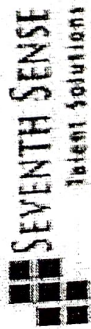
Gowinda Reddy Gari Srikala

For successfully completing training on the Entrepreneurship Development Program from
18-04-2022 to 22-04-2022

Mr. VINOD IRABHU B

Managing Director

Seventh Sense Talent Solutions



Principal
A.J. Institute of Engineering & Technology
Mangaluru - 575006



Inqui-Lab
Foundation



UN
VOLUNTEERS



Certificate of Completion



This Certificate is presented to

Aparna Mithra

For successfully completing training on the Entrepreneurship Development Program from
18.04.2022 to 22.04.2022

Mr. VINOD PRABHUB

Managing Director

Seventh Sense Talent Solutions



Principal

A.J. Institute of Engineering & Technology
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Inqui-Lab
Foundation

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UN
VOLUNTEERS



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Project Code Unnati
Entrepreneurship Development
Programme Report

Conducted in

A J Institute of Engineering and Technology
District: Dakshina Kannada

Submitted to Principal
Dr. Shantharama Rai C

Implementing Partner: Joint Venture
of SeventhSense Talent Solutions
and
Inquila Inventions Foundation


Principal
A.J. Institute of Engineering & Technology
Mangaluru - 576 006

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INTRODUCTON OF THE PROGRAMME

The Entrepreneurship Development Programme for the students of A J Institute of Engineering and Technology Students was organized from 18th, April, 2022 till 23rd, April, 2022. Students were formally welcomed and introduced to the UNDP Project Code Unnati (in partnership with SAP Labs and Govt of Karnataka) Entrepreneurship Development Training Programme by the implementing partner Seventh Sense People Development Solutions

Entrepreneurship Development Programme (EDP) is a programme that helps in developing entrepreneurial abilities. The skills that are required to run a business successfully are developed amongst the students through this programme. Sometimes, youth may have skills but it requires guidance and focus. This programme is perfect for them as it consists of a structured training process to develop an individual as an entrepreneur. It helps the person to acquire skills and necessary capabilities to play the role of an entrepreneur effectively.

EDP is an effort of converting a person to an entrepreneur by providing him/her structure training. An entrepreneur is required to respond appropriately to the market and he/she is also required to understand the business needs. The skills needed are varied and they need to be taken care in the best possible way. EDP is not just a training programme but it is a complete process to make the possible transformation of an individual into an entrepreneur. This programme also guides the individuals on how to start the business and effective ways to sustain it successfully.

HIGHLIGHTS OF THE PROGRAMME IN A J INSTITUTE OF ENGINEERING AND TECHNOLOGY

The Entrepreneurship Development Programme at A J Institute of Engineering and Technology began with a quick interactive activity and the detailed programme structure and the benefits of the programme were informed to the participants.

Students were also introduced to the Entrepreneurship awareness modules of the Entrepreneurship development programme which helped them to understand the concept of entrepreneurship. All the students got an opportunity to interact throughout the session to build interest.

The Entrepreneurship Development Programme ended with a Q&A session with students, where the queries of students about the session were cleared.



By end of the Entrepreneurship Development Programme, our trainer also explained the ideation challenge call and also guided to the students on how to apply and participate in the ideation challenge call also briefly explained the indicating themes in which the students could submit ideas and showed examples of the ideas which were submitted by the participants.

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Details of the beneficiaries in A J Institute of Engineering and Technology

57 students' participants who attended the EDP training and got benefitted from the Entrepreneurship Development Programme

Sl no	Full Name of the Student	Student ID	Mobile Number	Gender	Age
1	Govinda Reddy Gari Sarikala	4JK19EC019	9353889488	Female	21
2	Ramya MR	4JK19EC040	9008526103	Female	22
3	Lekha Palli	4JK19EC025	7624943623	Female	20
4	Apoorva Mithra	4JK19EC013	8951281257	Male	19
5	Shreyas	4JK19IS055	8746814557	Male	20
6	Sharan S Shetty	4JK19IS050	6361136138	Male	21
7	Sudharshan Udupa	4JK19IS058	7760587737	Male	21
8	Shraddha H S	4JK19IS052	9353870500	Female	21
9	Bangera Grishma	4JK20CV400	8073583258	Female	21
10	Eshank Jalan	4JK19ME013	8660205452	Male	21
11	Karthik R	4JK19CS024	9353329774	Male	20
12	Pratheek	4JK20CV404	8921477634	Male	22
13	Rishika	4JK19CV036	7619418424	Female	21
14	S Shivani Acharya	4JK19CS041	7676356981	Female	21
15	Prakhyath	4JK19IS035	8105290097	Male	21
16	Jatin	4JK19EC022	7892131584	Male	20
17	Vaishnavi D	4JK19CV044	6364323605	Female	20
18	Aneesh M Bhat	4JK19CS009	7022405943	Male	20
19	RachashriVamsi	4JK18CS045	9380947011	Male	20
20	M Pooja	4JK19EC026	7259508495	Female	21
21	Rakshith Nayak	4JK19EC038	9741885174	Male	21
22	Thejas j Puthran	4JK19IS061	9353258141	Male	20
23	Zenon Jeremaiah	4JK19ME054	9113914964	Male	20
24	Aman	4JK19CS008	9110845433	Male	20
25	Exson	4JK19CS017	8660174958	Male	20
26	P Dhanashekar	4JK19EC031	8610488736	Male	20
27	Anusha K	4JK19EC011	7483164769	Female	21
28	Sonal	4JK19EC055	9008022245	Female	20
29	Rishi Joshi	4JK19ME036	9599497159	Male	21
30	Khushi Pal	4JK19CS026	7892853864	Female	20
31	J Abhishek	4JK19ME017	9741924793	Male	21
32	Divyatej V S	4JK19CS015	8618870293	Male	21

Principal



33	Darren Fernandes	4JK19CV018	7892301392	Male	21
34	Ronak David	4JK19ME057	9731919070	Male	22
35	Dhanush M S	4JK19ME012	7349608543	Male	20
36	Kittu Kumari Singh	4JK19CS027	8618118075	Female	21
37	Pratheek B C Kulal	4JK19CS035	8277528692	Male	21
38	Shreya S	4JK19EC054	9449160429	Female	20
39	Raaniya Mariya Razak	4JK19EC037	8431970640	Female	20
40	Shriraksha N	4JK19CV040	9482211900	Female	21
41	Sana Katija	4JK19EC042	8296280226	Female	20
42	Pradeep Kumar	4JK19EC032	7975597877	Male	21
43	Kangundhi Rajesh Nithin	4JK19EC023	9611540041	Male	21
44	Sharan S Raikar	4JK19EC046	9108583073	Male	21
45	Abhishek Mankame	4JK19CS002	7899301771	Male	21
46	Anjali S Rao	4JK19CV012	9324378265	Female	21
47	Sumeeth Shetty	4JK19CV042	6364746282	Male	21
48	Apoorva G Bhat	4JK19EC012	9483263079	Female	21
49	Amritha Sinchana	4JK19EC009	8431573963	Female	21
50	Saniha	4JK19EC043	6363235867	Female	21
51	Shashwath	4JK19EC049	9449042335	Male	21
52	Prajval	4JK19EC033	9535414618	Male	21
53	kshawara Raj		9019824512	Female	21
54	Salwin Sabu	4JK19CV404		Male	
55	Shobith B	4JK19CV0405		Male	
56	Siddarth J Nair	4JK19CV406		Male	
57	Suraj S Shetty	4JK19CV407		Male	

Principal
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Mangaluru - 575 006

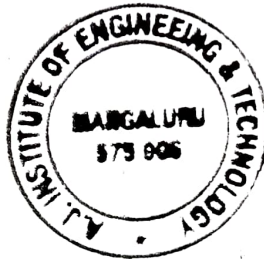
links to the annexures:

<https://docs.google.com/document/d/1bsMUakq9RNOeW6tg9EC4EGoB6nMzzVKAavvhp/rw9WCaE/edit?usp=sharing>



**JV of Seventh Sense People
Development Solutions
Private Limited
And
Inquilab Inventions
Foundations**

Name: Vinod Prabhu
Designation: Managing Director



A J Institute of Engineering and
and Technology

Dr. SHANTHARAMA RAI C.,
B.E., M.Tech., Ph.D., MISTE, MISLE
PRINCIPAL

A.J. INSTITUTE OF ENGINEERING & TECHNOLOGY
MANGALURU - 575 006

Name: *Dr-Shantharama Rai C*
Designation: *Principal*

Principal
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Information Science and Engineering

Date: 08/08/2022

Report on Impact Lecture Series-2 from Ministry of Education (MoE) and Institution's Innovation Council (IIC)

Name of the Program:	Impact Lecture Series-2	Program Dates:	06-08-2022 10:00AM to 11:00AM		
Trainer Name:	Dr. M. Selladhurai, Innovation Ambassador	Venue:	AJ Institute of Engineering and Technology, Mangalore		
Topic	Entrepreneurship and Innovation				
Online Link:	https://meet.google.com/zqc-xyur-xqs				
Number of Participants	29	Male	16	Female	13

Princleaf

A. J. Institute of Engineering & Technology
Mangalore - 575 006

Objectives: This Impact Lecture program enable students to:

- To introduce students to creative and critical thinking elements that will stimulate unconventional ways of thinking about processes.
- To inspire students to think of themselves as entrepreneurs
- To introduce the pillars of entrepreneurship and innovation to support the deeper development of a business idea and writing up of a workable business plan.
- To foster an appreciation among the students of the important role of businesses in the Caribbean and inspiring them to rise to the challenge of entrepreneurial creation.

Outcomes: The students will be able to:

1. Entrepreneurship and Innovation minors will be able to sell themselves and their ideas. Students master oral and visual presentation skills and establish a foundation of confidence in the skills necessary to cause others to act.
2. Entrepreneurship and Innovation minors will be able to find problems worth solving. Students advance their skills in customer development, customer validation, competitive analysis, and iteration while utilizing design thinking and process tools to evaluate in real-world problems and projects.
3. Entrepreneurship and Innovation minors will be able to mobilize people and resources. Students identify and secure customers, stakeholders, and team members through networks, primary customer research, and competitive and industry analyses in order to prioritize and pursue an initial target market in real-world projects.
4. Entrepreneurship and Innovation minors will be able to create value. Students are able to create presentations and business plans that articulate and apply financial, operational, organizational, market, and sales knowledge to identify paths to value creation through 1) company formation (for-profit); 2) social innovation (nonprofit); or 3) intellectual property licensing.

5. Entrepreneurship and Innovation minors will develop and cultivate endurance. Students increase their awareness and deliberately practice the skills and disciplines necessary to increase confidence and agency; foster self-efficacy and self-advocacy; improve communication and problem-solving skills, manage strong impulses and feelings; and identify personal purpose.

Articulation Matrix:

Course Outcomes	Program Outcomes											
	1	2	3	4	5	6	7	8	9	10	11	12
1						3	3			3	3	3
2						3	3			3	3	3
3						3	3			3	3	3
4						3	3			3	3	3
5						3	3			3	3	3
Average						3	3			3	3	3


Impact Lecture Series-2 Report:

Impact Lecture Series-2 on “**Entrepreneurship and Innovation**” is conducted in our organization on 06-08-2022 10:00AM to 11:00AM in online mode. Dr. M. Selladhurai, Innovation Ambassador is the speaker for the Lecture. 29 participants attended the lecture out of which 16 are male and 13 are female.

Glimpses of Impact Lecture Series-2 on “Entrepreneurship and Innovation”:




 IIC COORDINATOR
 Dr. Gnane S Satapathi


 PRINCIPAL
 Dr. Shantharama Rai C.
 A.J. Institute of Engineering & Technology
 Mangaluru - 575 006



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Department of Information Science and Engineering

Feedback Form For Event: " 5 Days UNDP Entrepreneurship development Training Programme"

DATE: 08-08-2022 9:30am to 10:30am

USN	NAME	1) Your overall opinion about the workshop?	2) How do you rate the included research content of the workshop?	3) To what extent did the talk increase your knowledge about your relevant track / area of interest?	3) To what extent has the talk confirmed or changed your perspective about the concepts of your area of interest?	4) How would you rate the quality of keynote speakers and their talks?	How would you rate the overall session?	SIGN
4JK19EC019	Govinda Reddy Gari Sarikala	Satisfactory	Good	Moderately	Significantly	Good	Good	
4JK19EC040	Ramya MR	Excellent	Good	Very Significantl y	Significantly	Excellent	Good	
4JK19EC025	Lekha Palli	Significa ntly	Good	Good	Good	Good	Good	
4JK19EC013	Apoorva Mithra	Very Good	Good	Significantl y	Very Significantly	Excellent	Very Good	
4JK19ISO55	Shreyas	Very Good	Excellent	Very Significantl y	Significantly	Very Good	Good	<i>Shreyas</i>

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4JK19ISO 50	SharanS Shetty	Good	Very Good	Significantl y	Moderately	Very Good	Very Good	Sharan
4JK19ISO 58	Sudharsh an Udupa	Significa ntly	Good	Good	Good	Very Good	Good	Sudharsh
4JK19ISO 52	Shraddha HS	Very Significan tly	Excellent	Very Good	Very Good	Good	Excellent	Shraddha
4JK20CV 400	Bangera Grishma	Significa ntly	Excellent	Very Good	Good	Good	Good	
4JK19ME O13	Eshank Jalan	Very Good	Excellent	Very Significantl y	Significantly	Very Good	Good	
4JK19CS0 24	Karthik R	Very Good	Excellent	Moderately	Moderately	Very Good	Good	
4JK20CV 404	Pratheek	Excellent	Satisfact ory	Very Significantl y	Moderately	Excellent	Very Good	
4JK19CV 036	Rishika	Unimpor tantly	Satisfact ory	Poor	Satisfactory	Very Good	Excellent	
4JK19CS0 41	S Shivani Acharya	Significa ntly	Very Good	Excellent	Excellent	Very Good	Good	
4JK19ISO 35	Prakhyat h	Good	Very Good	Significantl y	Moderately	Very Good	Very Good	Prakhyath