

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) entered on the 1st December 2023

By and Between

AJ Institute of Engineering & Technology, having its CAMPUS at NH-66, Kottara Chowki, Mangaluru,-575006 and represented by its **Principal, Prof. Dr. Shantharama Rai.C** (which expression shall mean and include its successors in office and assigns)

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Principal
A.J. Institute of Engineering & Technology
Mangaluru - 575 006

Principal
AJ Institute of Engineering & Technology
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And

Globetech Engineering solutions, having its Corporate office at No. 188, 2nd Floor, Near Kanthi Sweets, BEML Layout, above HDFC Bank, IVth Stage, 3rd Block, Rajarajeshwari Nagar, Bengaluru, Karnataka – 560098 (hereinafter referred as “**GLOBETECH**” for the sake of brevity) and represented by its Partner **Vinod Kumar CADTECH**, 3rd Floor, Prestige Towers, above Agari Enterprises Mudbidri-574227 (which expression shall mean and include its successors in office and assigns)

OBJECTIVES of the COLLABORATION:

- To provide employable skills to the students of AJ Institute of Engineering & Technology
- Make the student aware of the latest tools and techniques in order to keep them industry ready at the end of their course.
- Offer the course at an affordable price.
- Increase the employability of the student and maximize on the placement opportunities available.
- To build/improve the confidence level of the student to face the challenges of real time.

This Memorandum of Understanding is to conduct Step – By – Step, Systematic, and Employable Skills Development Programmes for the students of **AJ Institute of Engineering & Technology** towards achieving the objective of maximizing the employable opportunities.

This Memorandum of Understanding states the terms and conditions under which the Trainings shall be conducted by Globetech through its partner at the premises of **AJ Institute of Engineering & Technology** and lists herein the respective responsibilities of both parties.

PREAMBLE:

To get a student employable and placed in an organization; over and above the subject knowledge he / she is expected to have the following:

- Strong Fundamental Engineering Knowledge
- Engineering related Multiple Technical Skills
- Communication & other Soft Skills

On one hand, thousands of unemployed Engineering graduates are not finding suitable jobs, while on the other hand, Industry requires millions of young minds at all levels but are unable to find the right candidate. This is because of the skill gap that exists between the student and industry requirements. This skill gap is sought to be

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minimized for the students of **AJ Institute of Engineering & Technology** by facilitating them to acquire the appropriate and relevant skills at the college premises itself through this program.

While Subject Knowledge would be provided by **AJ Institute of Engineering & Technology**, Globetech Engineering Solution will equip the students with required industry specific CAD, CAM, CAE and Project Management skills.

Through this collaboration, Globetech will prepare the students of **AJ Institute of Engineering & Technology** to be ready for the industry by the time they enter the final semester and facilitate many of them to secure dream jobs. For this the students have to be nurtured and trained in different areas from the very beginning. Keeping in mind the academic program and the progressive skill development cycle in mind, the programs are spread across their semesters.

- Comprehensive Globetech reference guide and work books (wherever applicable) to all students for each course as part of the course.
- Qualified trainers for the course.
- Periodical assessment of the progress of students for their further improvements.
- 'Certificate of Completion' to every student who successfully completes the training program every semester which will carry the logo of Globetech and AJ Institute of Engineering & Technology.
- "Certificate of Association" to the college.
- A "link to AJ Institute of Engineering & Technology website" from www.globetech.net.in
- Permit *AJ Institute of Engineering & Technology* to use Globetech logo as the Skill Development Partner.

AJ Institute of Engineering & Technology Shall Provide:

- The required number of computer systems with the software required for the course in the lab and other required infrastructure for the practice.
- The Class rooms with LCD projector for the theory classes.
- The Schedule with the classes for this training.
- The supports to ensure, all students who have signed up for the class, attend the training programs scheduled for them.
- Disciplinary support for the smooth conduct and timely completion of the entire course.
- Provide all support to Globetech to enroll students in the courses offered by Globetech at the College premises.

PARTICIPANTS:

The participants would be the Students of **AJ Institute of Engineering & Technology** from specified branches mentioned in ANNEXURE 1.

COURSE CONTENTS:

Globetech in consultation with AJ Institute of Engineering & Technology shall finalize the courses and fees for the skills development program. The recommended course details are provided in the ANNEXURE – 1. These will be reviewed prior to every course and suitable changes, if required, will be incorporated. As the requirement of each course is different, courses and fees would be worked out separately for each course.

TIME SCHEDULE

The program(s) will be conducted during the days and timings provided by AJ Institute of Engineering & Technology program(s) will be conducted according to the Time Table drawn up with the mutual consent of Globetech and AJ Institute of Engineering & Technology. Utmost care will be taken to frame the time table in such a way that it does not interfere with college activities enabling the student to complete his training ahead of the final exams. Globetech will not conduct any classes during the time of exams. In case of any change in training schedule the same will be intimated to the Program Coordinator of AJ Institute of Engineering & Technology. Similarly, if AJ Institute of Engineering & Technology wants a change in training schedule the same may be communicated to the Programme Coordinator of Globetech. In either of the cases, a revised training schedule has to be made and the Programme Coordinators of both Globetech & AJ Institute of Engineering & Technology and the respective students must be informed about the change in training schedule by means of suitable media (emails/posters/circulars/notice board displays).

Programme Coordinator

The Principal of **AJ Institute of Engineering & Technology** shall appoint a "Programme Coordinator" from each department for the duration of the program, who shall liaise with Globetech and make the training process learner-friendly and effective. Globetech shall work in close relationship with the Programme Coordinator, who in-turn shall keep a close touch with the students. In the event of any difference of opinion between Globetech and the Programme Coordinator, the matter should be referred to the Executive Director of AJ Institute of Engineering & Technology, whose decision thereon shall be final and binding on both the parties.


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COMMENCEMENT OF COURSE

AJ Institute of Engineering & Technology will ensure that the first course will start within 60 (Ninety) days from the date of signing of MOU. Globetech will ensure that the courses will commence from (DATE, Month & Year) on intimation from AJ Institute of Engineering & Technology. However exception can be made due to reasons mentioned in the Course Completion Clause or due to delay on Holy Kings College of Engineering and Technology's side.

COURSE FEES & PAYMENT PATTERN

The course fee per student for each course offered is decided and mutually agreed upon by both the parties. The course fee and the payment pattern are available in the ANNEXURE – 1. The student shall pay the course fee directly to AJ Institute of Engineering & Technology before the start of the course

AJ Institute of Engineering & Technology will make payment by Cheque or DD payable at moodbidri in the name of Vinod Kumar as per the schedule detailed in ANNEXURE - 1.

Globetech shall refund the course fee if courses are not provided as stated in ANNEXURE - 1. In the event of any student not able to attend and is missing out the entire session of classes, the AJ Institute of Engineering & Technology shall not make the payment towards that student. The amount such paid is subject to tax deduction at source. AJ Institute of Engineering & Technology will provide tax deduction at source certificate for the same.

COURSE COMPLETION:

While Globetech through its Partner will endeavor to complete the course as per the schedule mutually agreed upon and mentioned in Annexure 1. Globetech will not be responsible and accountable for delay in completing the course due to reasons which are beyond the control of Globetech and Globetech's Partner. Reasons beyond the control of Globetech and Globetech's Partner include – acts of Nature (including fire, flood, earthquake, storm, hurricane or other natural disaster), war, invasion, act of foreign enemies, hostilities (regardless of whether war is declared), civil war, rebellion, revolution, insurrection, military or usurped power or confiscation, terrorist activities, nationalization, government sanction, blockage, embargo, labor dispute, strike, lockout or interruption or failure of electricity or telephone service, failure and non – availability of Computer Systems, non – availability of Classrooms), law and order problems, students unrest/strike/boycott, unscheduled changes in college curriculum and other unforeseen circumstances.

- Courses details for individual package will be completed as mentioned in ANNEXURE - 1. Time to time.

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While it is mandatory for the student to have undergone the complete course as mentioned in ANNEXURE - 1 to be eligible for a Course Completion Certificate. In case he/she opts out due to any reason an appropriate certificate will be issued for only for that course completed by the student. Students will not be eligible for Certification for the courses that they have not completed.

Globetech will not issue "Certificate of Completion" to the successful student, if full payment is not made. Neither Globetech nor Globetech's Partner will refund the portion of the fees once paid, if the student opts out or discontinues the course after commencement of the course other than for reasons beyond the control of the College or student. In case of dispute the decision of the Principal of the College shall be binding on both the parties.

JURISDICTION

All matters, queries, disputes or differences, whatsoever, arising between the parties touching the construction, meaning, operation or effect of this Memorandum of Understanding or out of or relating to this Memorandum of Understanding or breach thereof shall be settled through arbitration in accordance with the relevant Arbitration Act in force at such time. The Arbitration award shall be binding on both parties.

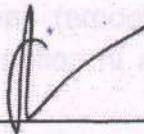
VALIDITY

Both AJ Institute of Engineering & Technology and Globetech shall have the rights to terminate this MOU by providing **THREE** months notice in writing on their respective letter head only after a minimum period of one year. Termination of this MOU for whatever reason shall be without prejudice to the rights of either party and of the students and the ongoing academic programmes.

This Memorandum of Understanding will be valid for a period of **Three** years.

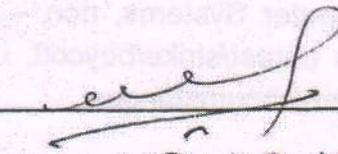
This Memorandum of Understanding shall come into effect from the date of agreement aforementioned.

For: AJ Institute of Engineering & Technology for: Globetech Engineering
Soultion.



Dr. SHANTHARAMA RAI C.,

Name: B.E., M.Tech., Ph.D., MISTE, MISLE
Designation: PRINCIPAL
Date: A.J. INSTITUTE OF ENGINEERING & TECHNOLOGY
MANGALURU - 575 006



Name: VINOD KUMAR.K
Designation: GLOBE-TECH
Date: ENGINEERING SOLUTIONS
BANGALORE

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ANNEXURE – 1

For Mechanical Engineering Students:

Semester	Course	Software	Duration	Min. Students	Fee (Rs.)
2	2D Drafting	AutoCAD	40	30	2500
4	3D Modelling	Solidworks/Catia	60	30	3000
6	Analysis & Design	ANSYS Workbench	60	30	3000
8	Digital Manufacturing	3D Printing	24	30	4,000

For Civil Engineering Students:

Semester	Course	Software	Duration	Min. students	Fee (Rs.)
2	2D Drafting	AutoCAD	40	30	2,500
4	3D Modelling	Revit Architecture	60	30	3000
6	Structural Analysis & Design	STAAD.Pro	60	30	3000
8	Digital Manufacturing	3D Printing	24	30	4,000


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